

FOR IMMEDIATE RELEASE

INSIGHTS ANALYTICS CHARTS NEXT PHASE OF GROWTH AMID SMART WATER AND DIGITAL TRANSFORMATION

Kuala Lumpur, 27 October 2025 – Sarawak-based technology solutions provider Insights Analytics Berhad (“Insights Analytics” or the “Company”) (“英析集团”) is optimistic about its growth prospects, supported by rising demand for smart water management systems and Malaysia’s accelerating digital transformation agenda.

The Company believes it is well-positioned to capitalise on national and state-led initiatives that aim to modernise the country’s water infrastructure, strengthen digital resilience, and promote sustainable urban development.

Ts. Frank Wee (黄剑辉), Managing Director of Insights Analytics, said the Company’s solutions, including its proprietary Intelli Water System and intelligent asset management solutions are directly aligned with government programmes such as the National Non-Revenue Water (NRW) Programme (2025–2030), the Sarawak Alternative Water Supply (SAWAS) Initiative, the Water Sector Transformation 2040, and Sarawak’s RM20 billion Smart Water Infrastructure Blueprint.

“These long-term initiatives are creating a strong pipeline of projects for the water industry. With our proven technology and track record, Insights Analytics is well positioned to play a meaningful role in supporting Malaysia’s water transformation and digitalisation goals,” said Ts. Wee.

In line with its expansion strategy, Insights Analytics will acquire a new corporate office in Kuching, featuring a mini data centre to strengthen its digital infrastructure and service capacity.

The mini data centre will provide clients especially small and medium enterprises with a secure and efficient hybrid or cloud-based platform to host and manage their software and applications.

“Our goal is to empower more organisations to adopt digital solutions without the burden of managing hardware or in-house IT infrastructure,” he added. “The mini data centre will help us deliver greater flexibility, reliability, and value to our customers.”

To strengthen innovation, Insights Analytics is investing in research and development (R&D) and talent recruitment, hiring professionals with expertise in machine learning, data analytics, AI model development, and cloud engineering. These efforts will enhance the performance and innovation of the Company’s intelligent water management platforms.

Beyond Sarawak, Insights Analytics is expanding its presence in West Malaysia to capture new opportunities in water and digital infrastructure projects nationwide. A dedicated on-site support team and operational network will be established to improve customer engagement and project delivery.

Currently, Insights Analytics has four tenders submitted in Sarawak with a combined potential value of RM27.8 million, covering the provision of advanced water technology solutions and related infrastructure works.

“The next decade will be defined by digital transformation, and Insights Analytics aims to be at the forefront particularly at the intersection of data, water technology, and infrastructure intelligence,” Ts. Wee said. “We will continue to innovate, expand our market presence, and form strategic partnerships that deliver long-term value to our clients, shareholders, and the communities we serve.”

Insights Analytics’ growth prospects are further supported by ongoing government-led digitalisation and smart city initiatives, including the Post-COVID Development Strategy (PCDS) 2030, the National AI Roadmap (2021–2025), and various MyDigital Catalytic Projects that encourage the adoption of AI, IoT, and cloud technologies in sectors such as utilities, logistics, and transport.

“We see ourselves as an enabler of Malaysia’s digital and smart infrastructure ambitions,” he concluded. “With a strong foundation, innovative technologies, and a clear growth roadmap, we are confident that Insights Analytics is ready for its next phase of sustainable expansion.”

Under its listing exercise on the ACE Market of Bursa Malaysia Securities Berhad, Insights Analytics has raised RM43.56 million from its Public Issue of 121.0 million new shares at an issue price of RM0.36 per share. The listing also comprises an offer for sale of 27.50 million existing shares to Bumiputera investors approved by the MITI by way of Private Placement.

Of the total proceeds, RM22.2 million (50.9%) of the proceeds will be allocated to support working capital for ongoing and upcoming projects, while RM9.0 million (20.7%) will fund strategic investments and acquisitions to strengthen technological capabilities. Another RM4.4 million (10.1%) is allocated for the new Sarawak corporate office and data centre, RM1.86 million (4.3%) for expansion of IT operations, and RM1.21 million (2.8%) for the West Malaysia branch office. The remaining RM4.9 million (11.2%) will defray listing expenses.

As at 8 September 2025, Insights Analytics' unbilled order book stood at RM35.3 million, which will be progressively recognised over the next six financial years based on the expected progress of each project.

At an IPO price of RM0.36 per share, Insights Analytics' market capitalisation is projected to be RM198.0 million after listing, based on its enlarged share capital of 550.0 million shares.

M & A Securities Sdn Bhd (合盈证券私人有限公司) is the Adviser, Sponsor, Underwriter and Placement Agent for the IPO exercise.

About Insights Analytics Berhad

IAB is principally involved in the supply of water technology solutions for water management across the water utility supply chain from water treatment to distribution, primarily in Sarawak.

The Company also provides intelligent asset management solutions for customers in other industries such as hospitality, transportation and construction.

Its key customers include major water agencies in Sarawak such as Jabatan Bekalan Air Luar Bandar Sarawak ("JBALB"), Sibul Water Board, Sarawak Water Sdn Bhd (formerly known as LAKU Management Sdn Bhd) and Kuching Water Board.

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Issued on behalf of Insights Analytics Berhad

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